



## EDITORIAL



*Dear Readers,*

This year's Sales Conference (see accompanying report) was once again a great event. I would like to hereby thank the many sales partners in Warsaw for taking part. The information exchange is very valuable to us and helps to further develop the products in line with market requirements. I believe that we once again succeeded in creating a pleasant and familial atmosphere, which is not self-evident for notably more than 100 people. The collaboration is great fun and motivates me and my colleagues in Bonndorf time and again.

We are currently at the end of the year and are pleased about the well-filled order books in all areas – parking, refuelling and sensors. Of course this makes planning for the coming year easier and, in particular, allows us to make larger investments, which is necessary in the course of digitisation.

I hope you enjoy reading the fifth edition of HecNews this year.

Best wishes,  
Stefan Forster

## Hectronic Sales Conference 4.0 in Warsaw



Terms like Industry 4.0, digitalisation and the Internet of Things are discussed often. But what do they have to do with the new fourth industrial revolution and how can they be connected with the solutions offered by Hectronic? We fielded these questions and placed them at the centre of our Sales Conference 2017. Another joint event for all Hectronic business units. The aim of the event is both the personal and professional exchange with our sales partners and customers. It is important to us to actively incorporate them into development processes from the very beginning. On the professional level, lectures and workshops at the highest level took place during the two conference days. An international audience of around 130 people listened closely.

**[Read more](#)**

## Citeas reach the city of Beauvais

Hectronic France was recently able to celebrate the contract from the French parking space operator INDIGO, who operates over 5,300 parking spaces worldwide. The contract consisted of equipping the city of Beauvais with a new parking space solution. There were two tasks at hand: One was the conversion of the existing machines with regard to payment methods, and the other was the installation of almost 80 new varieties. The project was handled seamlessly. At the beginning of September, the commissioning of the Citea parking ticket machines

took place. Also considered in the solution was the new parking reform that goes into effect on January 1st, 2018. This requires that a person has the opportunity to settle received parking fines directly at the machines. The parking space operator is also rejoicing about the permanent access to all the relevant data and information of its parking ticket machines through the management system CityLine. Anywhere and at any time, the status can be monitored, and necessary changes or updates can be carried out. Smart parking is guaranteed.

## New parking ticket generation for Graz



The decision has been made: Since roughly half of the 900 parking ticket machines have become outdated, they will be replaced. Starting in November, exactly 405 new machines are to be installed in the city centre of Graz. Hectronic's sales partner, Gesig, put in a bid for the installation and maintenance of the equipment, and it was accepted; the

company had already been responsible for the complete service of the system solution. It was decided to go with the Hectronic brand Citea for the selection of the model. Through a new payment function, above all, added value is to be created for the residents of Graz. Effective immediately, they have the opportunity to pay their parking ticket without cash and contactless, along with traditional coin payment. Either via credit or debit card in the appropriate slot or via NFC function at the respective window. If their smartphones have the NFC function activated, they can also be used to pay. Paying for a parking ticket in Graz is no problem at all!

## In sight: Hectronic launches pilot operation of a car park surveillance system

New solution helps locate parking spaces and makes life difficult for parking offenders.

A conventional camera coupled with a cloud-based server with algorithmic processing, integrated in Hectronic's management software CityLine – the basis for added-value service! Free and occupied parking spaces can be identified via live transmission and the target/actual length of stay simultaneously compared.

We've all been there: the long and frustrating search for a free parking space. In big cities, it can take anything up to 10 minutes to find one. Hectronic wants to help eliminate this problem, with a promising solution, currently in the pilot phase and being thoroughly put to the test. The test object is the company's own employee car park. Each parking space has been labelled with a number, and a camera has been installed facing the direction of escape. This was all



that was basically required to get the project underway.

[Read more](#)

## The most modern refuelling stop for container terminal

Hectronic's partner Hamer from Belgium faced the challenge of providing the largest container terminal at the Port of Antwerp with an intelligent refuelling system. The customer, MSC PSA European Terminal (MPET), transacts more than 12,000 containers per day, operating 24-hours a day, seven days a week! The requirements were clearly defined. Safety, health and environmental awareness had the highest priority for MPET. An additional core requirement included receiving a clear, complete overview of fuel logistics. The customer had been prepared to go beyond



the current standards and install different advanced systems in order to ultimately optimise safety. To satisfy the requirements accordingly, the Hectronic company fuelling station solution was implemented.

[Read more](#)

## Leitner integrates PetroLine ATG Web Service



In cooperation with Hectronic Austria, 18 fuelling stations from the company F. Leitner Mineralöle GmbH in Graz were integrated in the PetroLine ATG Web Service solution in the current expansion stage. This represents a significant step in the direction of mobility and future-oriented fuel management. The system comprises the level gauging system HLS 6010 including the OptiLevel Supply attached to the Mineo Touch Controller at the station. All controllers are connected via Internet connection with the PetroLine ATG Web Service

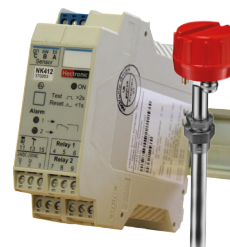
and deliver real-time data to the system. Access is possible with the use of user recognition from anywhere. All messages are displayed and can be actively transferred to the particular employees or even partners set up in the system. In this way, a fuel supplier can, for example, see when a particular threshold value has been fallen short of and immediately initiate the supply processes. Supply management thus becomes more efficient and organised more quickly. Tanks running dry is a thing of the past!



## New generation of level control!

**Certified according to ATEX/IECEx as well as WHG (DE) and KVV (CH)**

Starting in November 2017, the new NK411/412 controllers are available in a slim design. The newest generation offers even more safety when it comes to tanks. What does that mean? It means the level controllers have an ex-intrinsically safe probe circuit, are fail-safe, and can be universally serviced.



Whether a 24V DV voltage or a 230V AC voltage, it's not a problem for the NK41x! In combination with the tried and true electro-optical Hecofill level sensors, Hectronic therefore offers

a maximum of safety in the monitoring of liquid level limits – both in the storage as well as handling of liquids that are dangerous to the environment.



**New Petro-Point video!**

[View here](#)

## What's next?

**Smart City Expo World Congress**

14 - 16 November 2017, Barcelona/Spain  
<http://www.smartcityexpo.com/en/>

**transport-CH**

16 - 19 November 2017, Bern/Switzerland  
<https://www.transport-ch.com/accueil-de.html>

**Hectronic**

*Smart solutions for parking and refuelling*

HecNews - Hectronic Company Magazine

Hectronic GmbH  
Allmendstrasse 15  
79848 Bonndorf, Deutschland  
Tel: +49 (0) 77 03 9388 0  
Fax: +49 (0) 77 03 9388 60

mail@hectronic.com  
[www.hectronic.com](http://www.hectronic.com)